



# Indiana Auctioneers Association

## 2013 Board of Director Candidates



### **Vice President Candidate—Jonathan Kraft**

Jonathan is a second generation auctioneer from Valparaiso, IN. Growing up he worked in his free time with his dad conducting estate auctions throughout Northwest Indiana. In 2005 Jonathan took the business over from his father while he was at Purdue obtaining his two undergraduate degrees. Jonathan completed his MBA at Purdue in the spring of 2010. Jonathan has served as an IAA board member for 3 years, serving as the Secretary/Treasurer this past year.

Jonathan is dedicated to the auction industry and the Indiana Auctioneers Association. Being a full time auctioneer and working in all facets of the business, he truly understands how the association needs to help benefit you. As changes are made to organize the organization for the future, Jonathan will continue to push this association to be the best for the next generation to come.



### **Secretary/Treasurer Candidate—Mike Berger**

Mike is the owner/operator of Berger Auctioneering, Inc. in Bremen, Indiana. Mike is a 1986 graduate of the Missouri Auction School, and has been licensed since 1987. Mike has been affiliated with Ball Auction and Realty, Inc. of Bourbon, IN since 1987. Mike also sells 4 auto auctions a week and numerous livestock auctions throughout the year. Mike has been an auctioneer and ring-man at the Indiana State Fair Sale of Champions since 1994. Mike has been an IAA member since 1988, and served on the IAA Board of Directors from 1998-2000. Mike was crowned Indiana Champion Auctioneer in 2004.

Mike feels he brings many years of experience and knowledge in the auction business to the IAA board. He also believes education is a big part of the profession in the future and is looking forward to keeping the IAA as the leader of education for the Indiana auctioneer.

### **Indiana Auctioneers Association By-Laws-adopted November 1, 2001; revised October 10, 2011**

***ARTICLE V-OFFICERS (Section 1)- Required Officers***—Active members shall annually elect a Vice-President and Secretary-Treasurer: (i) at the Annual Active Member Meeting or other properly called Active Member Meeting; and (ii) by a plurality of the votes cast with a Active Member Quorum of Active Members entitled to vote for the Vice President and Secretary-Treasurer positions present in person. At the time the newly elected Vice President and Secretary-Treasurer take office, the current President Elect shall become the new President and the current Vice President shall become the New President Elect. (**Melissa Davis, 2013 IAA President, Tom Freije 2013 IAA President Elect.**)

*\*Please note that the IAA revised the By-Laws, Article III BOARD DIRECTORS, Section 1 in October 2011 to reduce the size of the board. There will be three (3) director terms expiring at the 2012 election with two (2) directors being elected to the Board of Directors. Director Candidates on the reverse side.*

## **Candidates for IAA Board of Directors—2013**



### **Jonathan Baker, CAI, CES**

Jonathan is an eight year licensed Realtor/Auctioneer. Owner of Baker Auction & Realty in Evansville, IN. Jonathan is a graduate of Reppert School of Auctioneering. Jonathan is a member of the Indiana and Kentucky Auctioneer Associations and is a lifetime member of the National Auctioneers Association.

Jonathan has served in the leadership capacity at the district level and is currently a member of the 2012 IAA convention committee. Jonathan placed in the top 5 of the Indiana Champion Auctioneer contest in 2010 and 2011.



### **John Beechy**

John is a first generation auctioneer who spent his childhood going to farm and livestock auctions with his dad. John is currently conducting auctions in the Midwest. Working with Kraft Auctions, Chupp Auctions and many more. John joined the IAA in 2010 and competed in the Indiana Champion Auctioneer contest in 2011.

John is dedicated to the auction industry and the Indiana Auctioneers Association and would like to be more involved to move the Association forward for future generations to come.

### **Steve Butts**

Steve is a graduate of Reppert School of Auctioneering (2009). Steve has multiple interest in Real Estate, antiques, glassware & general merchandise. Steve owned and operated a successful wrecker service in Greencastle, IN for 19 years. In 2008 Steve handed over the business to his family so that he could proceed with his long time desire of being an auctioneer. Steve has owned and operated Auction Advantage since 2009 with the primary focus being estates. Steve was elected Greencastle Township Trustee in 2010 where his obligation is to run the township government for 18,000 residents, as well as, fire protection, school board appointments and maintain an affordable and fair tax base for the community.



### **Fred Imhausen, CES, GPPA, AARE**

Fred has been a licensed auctioneer and a member of the Indiana Auctioneers Association for over 20 years. Fred has served the IAA by holding all the offices of District 7. Fred has studied the CES, GPPA and AARE courses through the NAA. Fred is currently working as an auctioneer and real estate broker with RE/MAX. Fred owns and operates Harvie Fate Auctions, LLC. Fred works with Mike Heimel and other local auctioneers when called upon.

“Over the years my friendships and contacts gained within the IAA have helped and taught me more than I may realize. Now is my time to give back.” “Once elected, I plan to serve in any capacity to promote the past and current IAA Vision into the future.”



### **Seth Seaton, AARE, CAGA**

Seth is a licensed auctioneer and real estate salesperson, and a certified appraiser. Seth has earned his AARE and CAGA designations and is currently working on his BAS designation. Seth will begin the CAI designation course in March 2013. Seth is a member of the IAA and NAA. Seth currently serves as the Director of Operations for Key Auctioneers, an Indianapolis based business liquidation and real estate company. Seth has served many roles in the company. He is one of three brothers working for the company that was started by their father.

Seth wants to serve on the IAA Board in order to deepen his involvement with the auction industry, and to meet and learn from the industry veterans who built the IAA. As an auctioneer still under 30, Seth believes he can provide the board a valuable fresh perspective, particularly as it relates to technology issues, and to develop programs that will serve and attract the next generation of auctioneers.